



EAGLE COUNTY
Regional Airport

Ground Transportation RFP 2023 Questions and Answers

Addendum 2

	Question
Q1	I was hoping to get some clarification on what is meant by "Non Exclusive Ground Transportation" . Does this mean a shuttle company? Can a car rental company apply? Can a limousine company apply?
A1	A car rental company cannot apply. A shuttle, taxi or limousine company may apply.
Q2	The parking allotments outlined in the RFP seem unbalanced. Is this by design? I don't see that these are being bid out separately, correct?
A2	Please see the attached exhibits and Addendum 1 to the RFP. Counter Position 1 is allocated the parking spaces in Parking Area 1. Counter Position 2 is allocated the parking spaces in Parking Area 2. Counter Position 3 is allocated the parking spaces in Parking Area 3. The location of counter space and associated parking spots will be awarded to successful proposers in <u>rank order</u> , with the successful proposer offering the highest total Minimum Monthly Guarantee for the Term of the Concession Agreement having first choice of counter location and allocation of parking spots, the successful proposer offering the second highest total Minimum Monthly Guarantee for the Term of the Concession Agreement having second choice, and the successful proposer offering the third highest total Minimum Monthly Guarantee for the Term having the third choice. Counter space will be subject to a rental charge as set forth in the Concession Agreement. There is no separate fee for use of parking spaces.
Q3	Why are the insurance requirements significantly greater than the \$1,000,000 auto and 1,000,000 General liability insurance requirements stated in the Eagle County Regional Airport Rules and Regulations for Commercial Ground Transportation document? They are also significantly higher than two of your largest ground transportation companies Uber and Lyft.
A3	Insurance requirements have been reduced to \$2,000,000 as shown on Addendum 1 and in the Sample Agreement.
Q4	Is Attachment A what you will go off once the MAG winners have been announced?

A4	Yes. Although ECAT reserves the right to make changes to the sample agreement, there are no foreseen changes at this time.
Q5	Is there any consideration to change the total number of parking spaces 22, 8, 4, to say 18, 10, 6?
A5	If a successful proposer does not want the full allotment of parking spaces associated with a Counter Position, we may offer them to the remaining proposers in rank order. There are no plans to change the original parking space allotment.
Q6	What are the locations of Counter 1, 2, 3 and the parking arrangements? There is nothing under exhibit B
A6	Exhibit B is attached below.
Q7	If a bid is provided, but only intended for a specific Counter Length, how can we be assured that we wouldn't be awarded the smaller position if outbid on the two larger positions? Can we clarify on Attachment A – Preferences for Ground Transportation Counter Locations and Parking Spaces – that our bid is only intended for specific Positions, and should not be considered for any others?
A7	A bid cannot be considered for a specific Counter Position. The location of counter space and allocation of parking spots will be awarded to successful proposers in rank order . You would need to be the highest bidder to ensure you had first choice of counter locations and associated parking spaces.

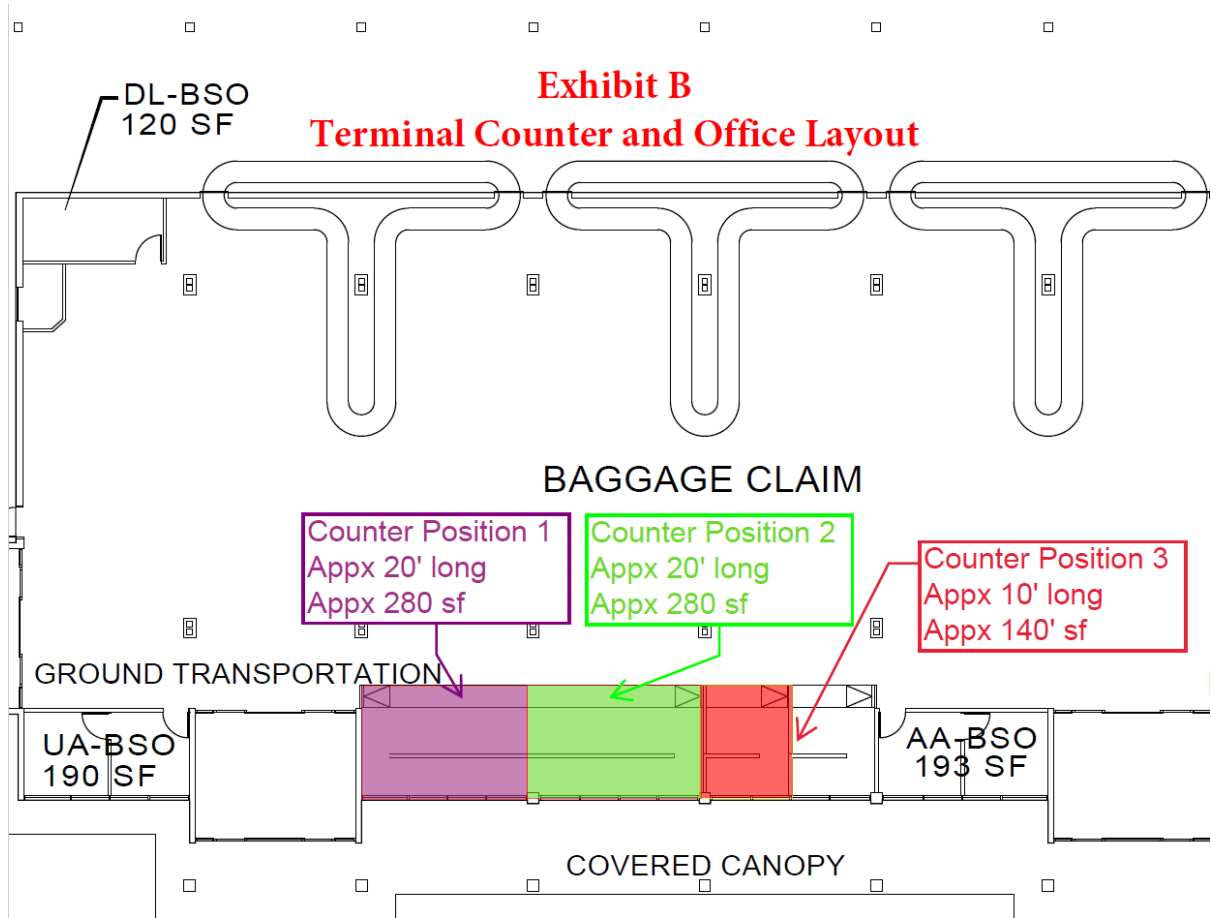
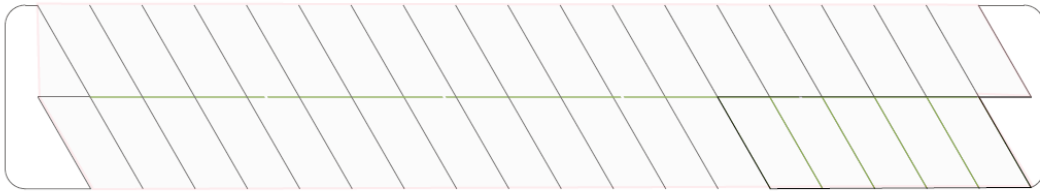


Exhibit B
Ready / Return Spaces



Area 1 - 22 Spaces
Counter Position 1



Area 3 - 4 Spaces
Counter Position 3

Area 2 - 8 Spaces
Counter Position 2

← BUS PARKING (2 HR LIMIT) →

PICKUP LOT RESERVED SPACES